

# Spare part demand forecasting using causal information

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MIT GLOBAL  
SCALE NETWORK



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Chain Management (LCL)



## Research need

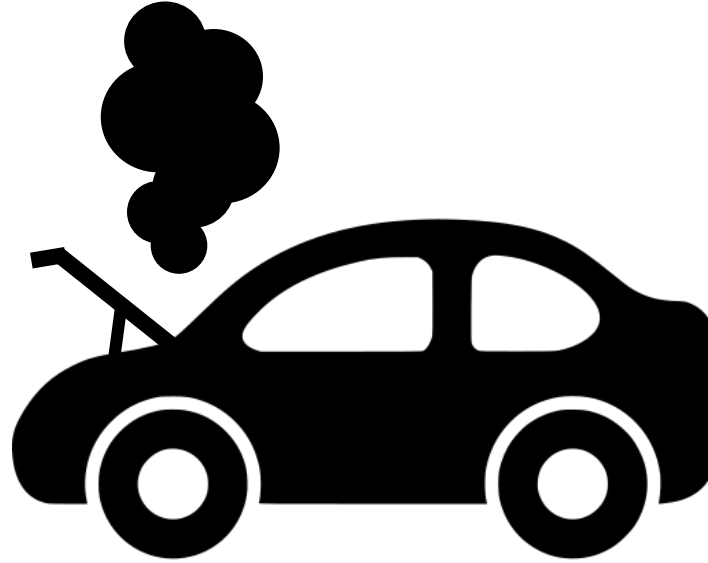
Efficient spare part inventory management requires **high service levels**, whilst limiting the **costs associated**.

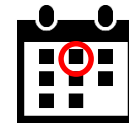
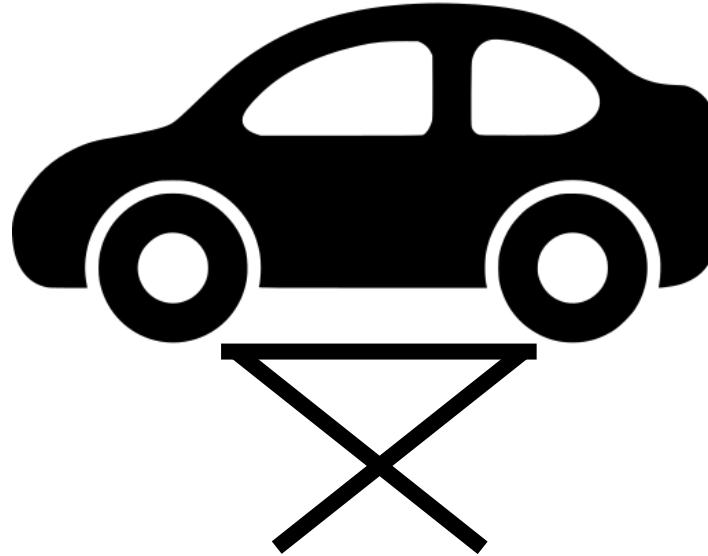
**Irregular** demand complicates demand forecasting and efficient inventory management.

## Main findings

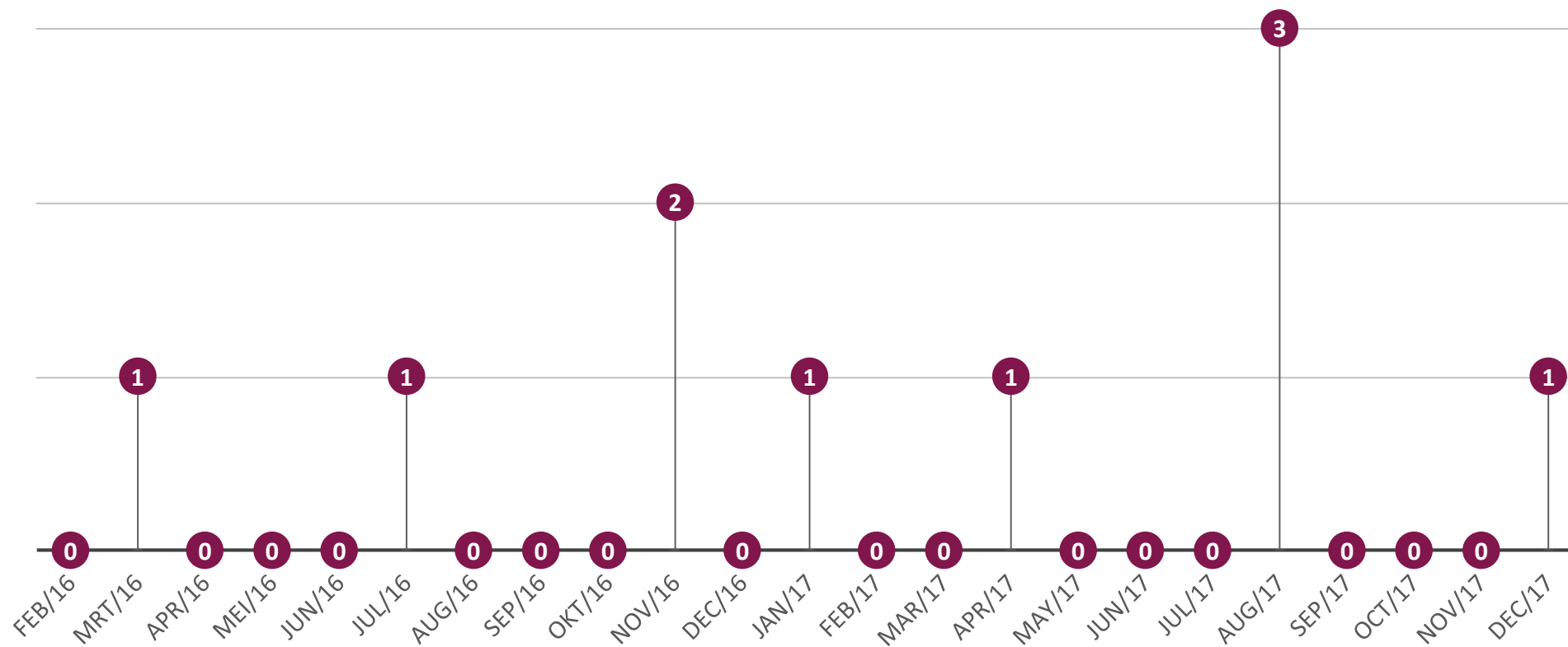
Including **causal information** in the inventory decision making improves the **inventory cost performance**.

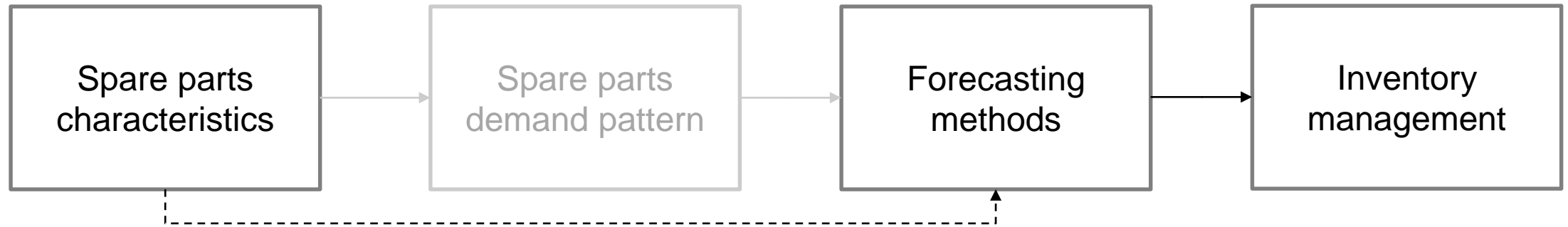
We can **prioritize** data collection efforts.





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**Installed base**



$$\hat{P}_1 = 0.1$$

$$\begin{aligned}\hat{P}(\text{Demand} = 0) &= 5 \% \\ \hat{P}(\text{Demand} = 1) &= 29.2 \% \\ \hat{P}(\text{Demand} = 2) &= 41 \%\end{aligned}$$

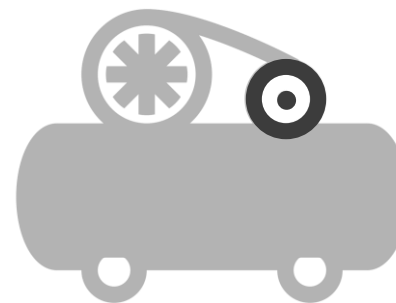


$$\hat{P}_2 = 0.3$$

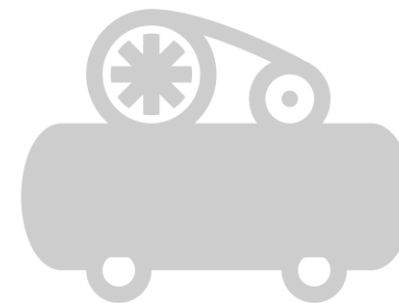


$$\hat{P}_3 = 0.5$$

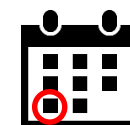
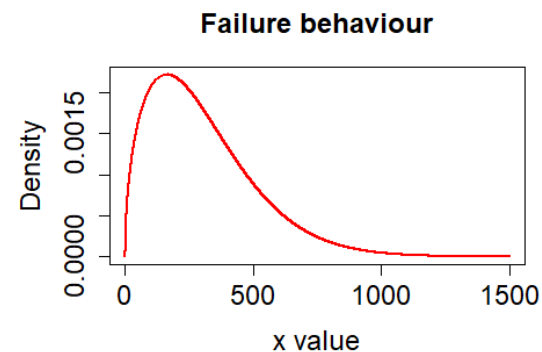
$$\begin{aligned}\hat{P}(\text{Demand} = 3) &= 20.6\% \\ \hat{P}(\text{Demand} = 4) &= 4 \% \\ \hat{P}(\text{Demand} = 5) &= 0.2 \%\end{aligned}$$



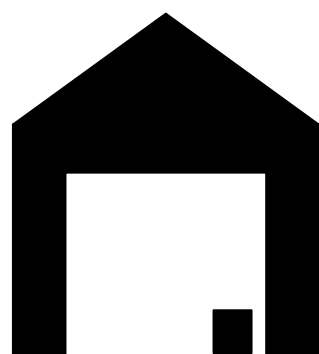
$$\hat{P}_4 = 0.2$$



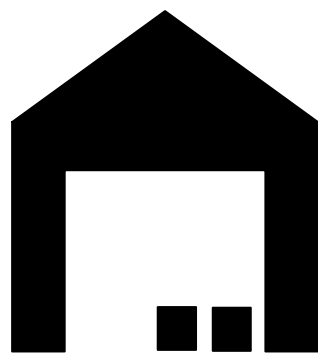
$$\hat{P}_5 = 0.8$$



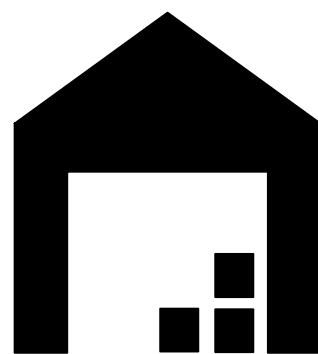




34.2 %



75.2 %



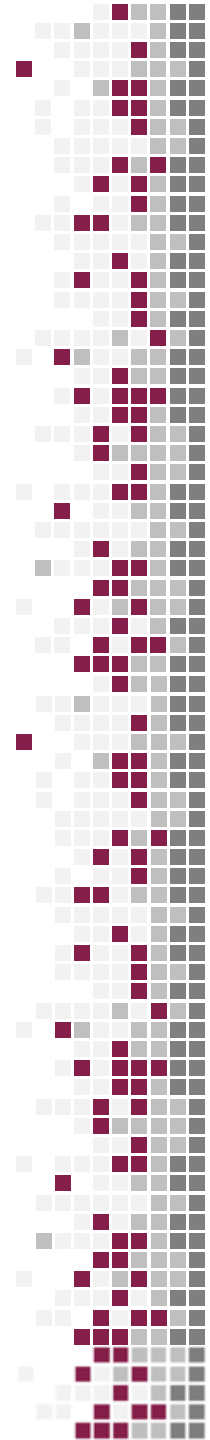
95.8 %



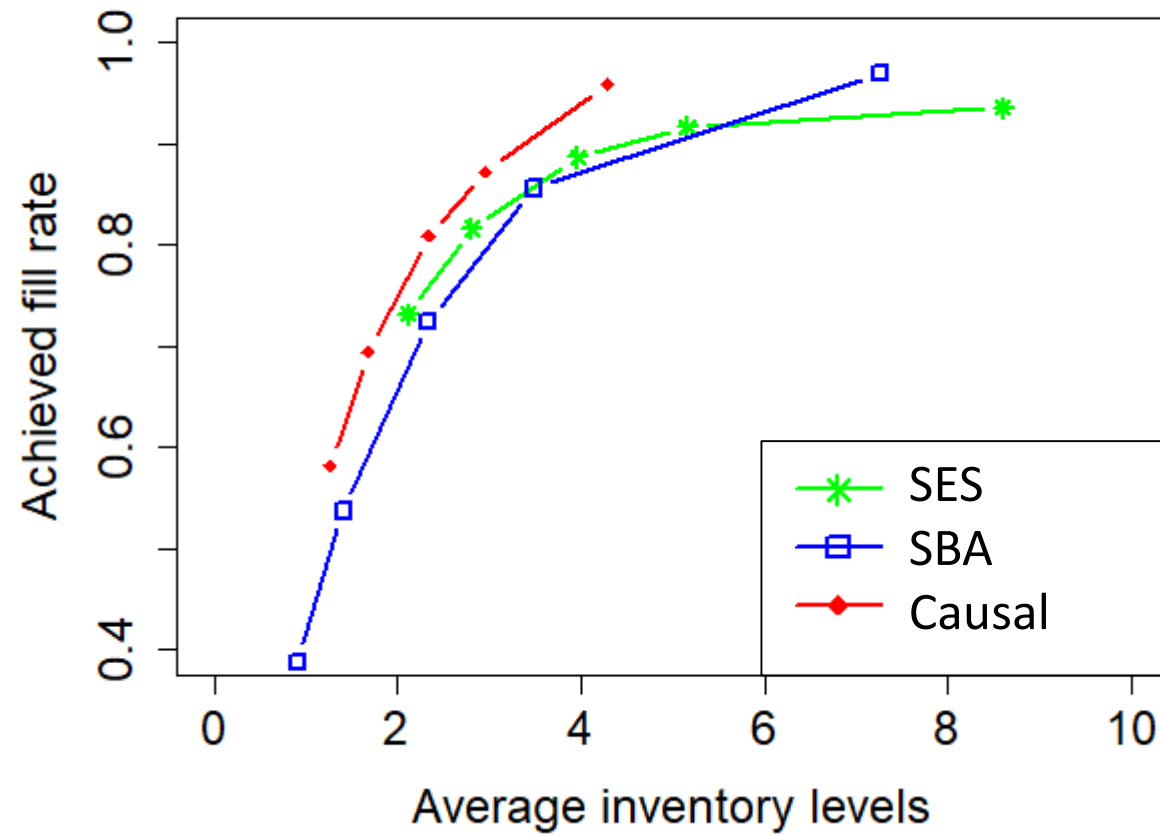
99.8 %



100 %



## Performance evaluation in a simulation experiment



Size of the installed  
base

Lifetime of machines

Machine age

Part age

Part reliability

Maintenance policy

# Key takeaways

- 1 Including **causal information** in spare part demand forecasts improves the inventory cost performance compared with approaches based solely on historical data.
- 2 The greatest implementation **challenge** is the collection of the required data.
- 3 **Data collection** efforts should focus on characterizing:
  - The installed base size
  - The maintenance policy
  - The part ages and reliability

It can be better to consider a simple causal model, than to incorporate **incomplete/incorrect information** in a complex one.